



**SANKARAA**

*Delivers the better that you DESERVE*

# SANKARAA Tech Profile



 YOUR TRUSTED  
CLOUD ERP PARTNER



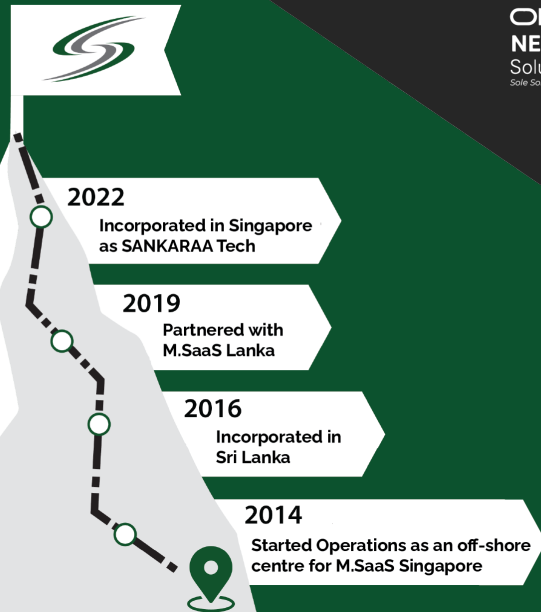
# SANKARAA

## YOUR TRUSTED PARTNER



# SANKARAA : YOUR TRUSTED & TESTED PARTNER

## OUR JOURNEY

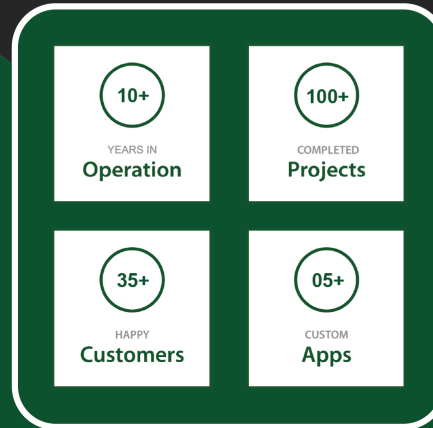


## ACHIEVED EXCELLENCE

ORACLE  
NETSUITE  
Solution Partner  
Sole Solution Partner in Sri Lanka

ORACLE  
NETSUITE  
5 STAR AWARD  
2019

ORACLE  
NETSUITE  
RISING STAR AWARD  
2023



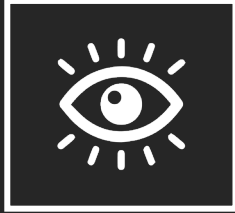
Specialized in delivering solutions via **SaaS** (Software as a Service) model using Oracle NetSuite – **WORLD's #1 CLOUD ERP**.

Has been a leading **CLOUD Business Application**, Implementation, Support & Development service provider in Sri Lanka and Singapore, since 2016.

Currently the **Sole Partner** for Oracle NetSuite in Sri Lanka.



## OUR VISION



Expand SANKARAA Circuit by driving seamless digital transformation through next-generation business solutions to be the leader in the operating territories.

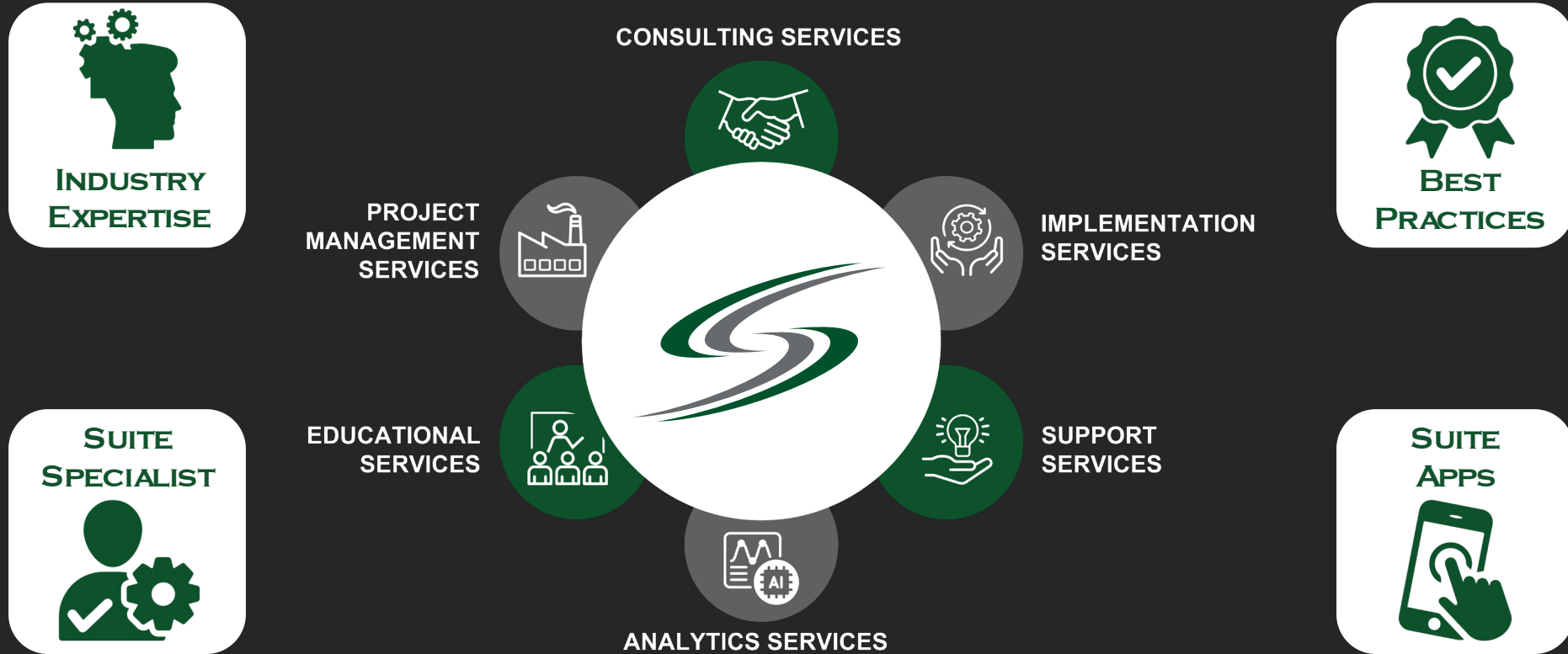
## OUR MISSION



Empowering businesses to enhance operational efficiency and unlock growth potential through innovative, scalable, and flexible business solutions.



# SANKARAA: PROFESSIONAL SERVICES





# PROFESSIONAL SERVICES AT A GLANCE



## CONSULTANCY SERVICES

SANKARAA offers expert consultancy services to support clients through their digital transformation, focusing on NetSuite-driven solutions.



Advisory



Solution Design



## PROJECT MANAGEMENT SERVICES

SANKARAA delivers structured, flexible project management using agile, waterfall, or hybrid methods tailored to client needs.



Control & Reporting



Monitor & Tracking



Escalation Matrix



Risk Analysis



# PROFESSIONAL SERVICES AT A GLANCE



## IMPLEMENTATION SERVICES

SANKARAA delivers tailored NetSuite implementations aligned with customer goals and industry needs.



Configuration & Personalization



Customization



Integration



Data Migration



## EDUCATIONAL SERVICES

SANKARAA's education services are designed to empower end users with the knowledge and confidence to operate NetSuite effectively and independently.



Role-based End User Training



Admin & Superuser Upskilling



Documentation & Guided Walkthroughs



**SANKARAA**

CLOUD YOUR TRUSTED  
ERP PARTNER

ORACLE  
NetSuite



# PROFESSIONAL SERVICES AT A GLANCE



## SUPPORT SERVICES

SANKARAA offers comprehensive support services to ensure system continuity, continuous improvement, and alignment with evolving business needs.



Standard, Silver & Gold Support Tiers



Post-Go Live Support



Bundled Hours Service



## ANALYTICS SERVICES

SANKARAA enables customers to harness the full power of NetSuite's analytics capabilities.



SuiteAnalytics Tools



Custom Reports



KPI Dashboards



NetSuite Analytics Warehouse with AI



# SANKARAA : YOUR MOBILE INNOVATION PARTNER



SUITEDELIVERY.DMS



SUITESALES.CRM



SUITESTOCK.WMS



SUITESERVICE.SMS



# SANKARAA :

## SOME OF OUR PRESTIGIOUS CUSTOMERS



# OUR EXPERTISE

## INDUSTRIES WE SERVE

- 
- Financial Services
  - Distribution - Wholesale / Retail / FMCG
  - Manufacturing
  - Apparel
  - Technology / IT
  - E-Commerce
  - Healthcare
  - Service / Project based Organizations
  - Education
  - Travel / Airlines
  - Construction
  - NFP



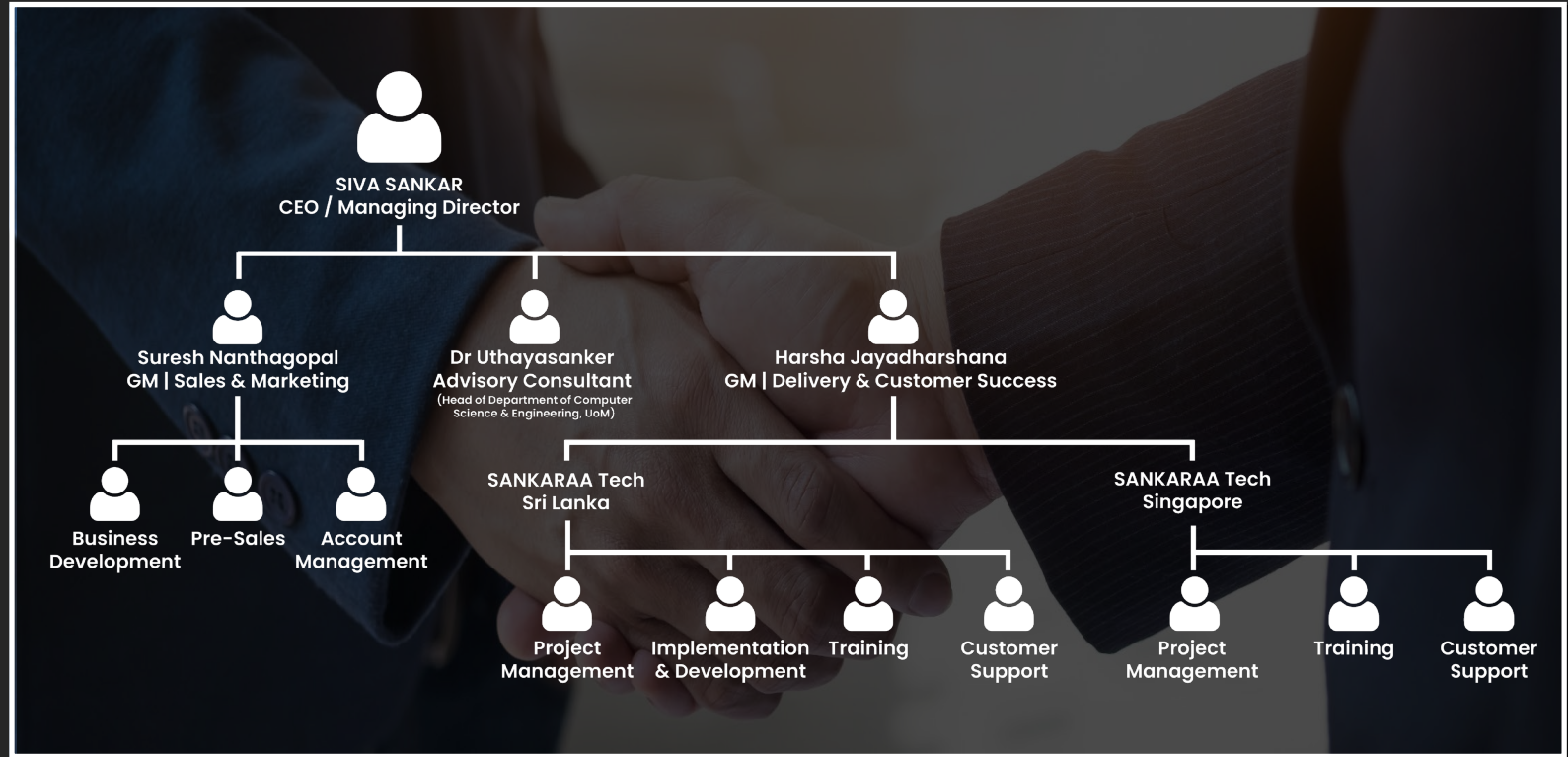
# OUR EXPERTISE

## BUSINESS PROCESS AUTOMATION

- 
- Finance & Accounting
  - Multi Company Consolidation & Elimination
  - CRM
  - Order to Cash
  - Procure to Pay
  - Fixed Assets
  - Design to Build
  - Inventory & Warehouse
  - Manufacturing and WIP
  - Demand & Supply Plan
  - Service & Projects
  - Revenue Recognition & Billing Schedules
  - Planning and Budgeting
  - Data Warehousing Analytics with AI



# SANKARAA – CORPORATE FRAMEWORK



# SIVA SANKAR – CEO / DIRECTOR



- Visionary CEO of SANKARAA
- 29+ years of expertise in ERP systems and business processes.
- Handled Implementation of NetSuite ERP for multiple manufacturing firms, improving production efficiency and supply chain integration.
- Streamlined processes for multiple high-profile manufacturing clients across Singapore and Sri Lanka.





# SURESH NANTHAGOPAL – GM | SALES & MARKETING



- Suresh brings over 28 years of experience in enterprise solution sales, account management, and digital transformation initiatives across the South Asian region.
- Proven track record in leading regional sales teams and driving growth in ERP and cloud technology solutions.
- Previous roles at global tech firms including SAP, Oracle, and VMWare, and led strategic cloud initiatives and delivered successful ERP programs.



# HARSHA JAYADARSHANA – GM | DELIVERY & CUSTOMER SUCCESS



- Harsha brings over 25 years of experience in ERP and enterprise solution delivery.
- Successful implementations across diverse industries and regions, including Sri Lanka, the Middle East, and the Asia Pacific.
- Strack record of managing complex projects and building high-performing teams.
- Specializes in Oracle EBS, Fusion, and Acumatica driving value realization and long-term client satisfaction.



Thank You

