SANKARAA Tech

https://sankaraa.com/job/sales-executive/

Sales Executive

Description

SANKARAA Tech, as Oracle NetSuite's preferred partner, is a top cloud business application, implementation, and support service provider.

We are expanding our team and currently looking for dynamic talents to join our Sri Lankan Operation as **Sales Executive**, who will be responsible for the tasks related to Sales and Marketing with the following Responsibilities & Requirements.

Responsibilities

- Focusing on Lead Generation & Prospecting and Customer acquisition.
- Contributing to Marketing contents & Participating in Marketing activities
- Source sales opportunities through inbound lead follow-up, outbound cold calls and other touch points
- Identifying, qualifying, and securing business opportunities
- Presenting and delivering information to potential Customers.
- Customer engagement and information gathering.
- Maintain CRM Application and Supporting Documents.
- Working towards achieving quarterly and annual sales targets or KPIs.

Qualifications

- Excellent oral and written communication skills; the ability to call, connect and interact with potential customers with patience and enthusiasm.
- Possesses an energetic, outgoing, and friendly demeanor.
- Persuasive, goal-oriented and Self-motivated
- Strong computer skills, including Microsoft Office Suite (Word, PowerPoint, and Excel)
- Good knowledge and experience on, sales process of a business application is beneficial.
- A team player with strong interpersonal skills and multi-tasking ability to prioritize and manage time efficiently.

Interested candidates are invited to email with a detailed resume, stating current & expected salaries & notice period to: hr@sankaraa.com

Contacts

Test

Hiring organization
Sankaraa Tech

Employment Type
Full-time

Job Location
106, Bernards Business Park, Dutugemunu Street, 10250, Kohuwala, Colombo, Sri Lanka

Date posted
February 20, 2023